

# Local Market Update – April 2021

A RESEARCH TOOL PROVIDED BY THE COLUMBUS REALTORS®  
BASED ON RESIDENTIAL LISTING DATA ONLY



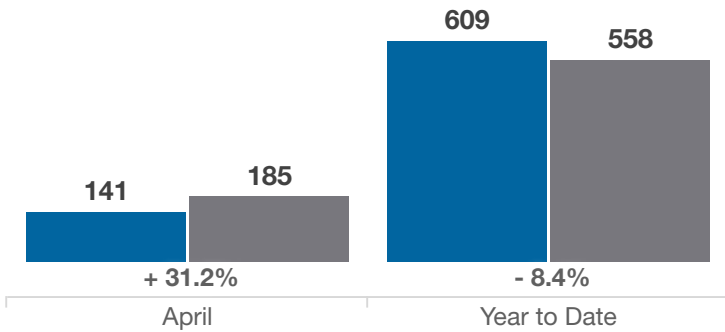
## Fairfield County

Key Metrics	April			Year to Date		
	2020	2021	% Change	Thru 4-2020	Thru 4-2021	% Change
Closed Sales	141	185	+ 31.2%	609	558	- 8.4%
In Contracts	193	248	+ 28.5%	710	682	- 3.9%
Average Sales Price*	\$254,482	\$287,347	+ 12.9%	\$233,106	\$274,868	+ 17.9%
Median Sales Price*	\$249,600	\$265,000	+ 6.2%	\$230,500	\$252,835	+ 9.7%
Average Price Per Square Foot*	\$125.94	\$149.90	+ 19.0%	\$121.87	\$141.26	+ 15.9%
Percent of Original List Price Received*	99.4%	101.9%	+ 2.5%	97.1%	100.4%	+ 3.4%
Percent of Last List Price Received*	100.2%	102.0%	+ 1.8%	98.7%	101.0%	+ 2.3%
Days on Market Until Sale	34	17	- 50.0%	42	22	- 47.6%
New Listings	176	246	+ 39.8%	685	689	+ 0.6%
Median List Price of New Listings	\$249,900	\$274,900	+ 10.0%	\$239,900	\$259,900	+ 8.3%
Median List Price at Time of Sale	\$249,900	\$250,000	+ 0.0%	\$232,950	\$248,900	+ 6.8%
Inventory of Homes for Sale	200	107	- 46.5%	—	—	—
Months Supply of Inventory	1.0	0.6	- 40.0%	—	—	—

\* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

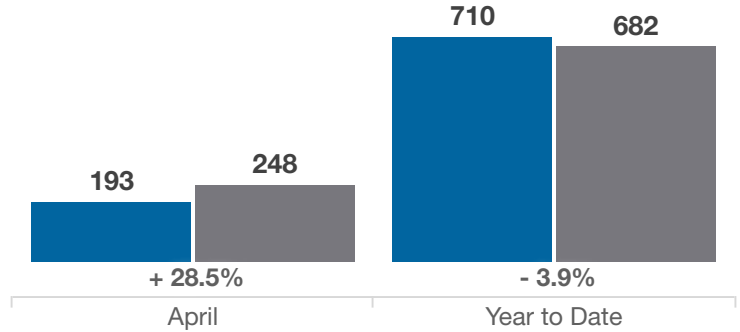
### Closed Sales

■ 2020 ■ 2021



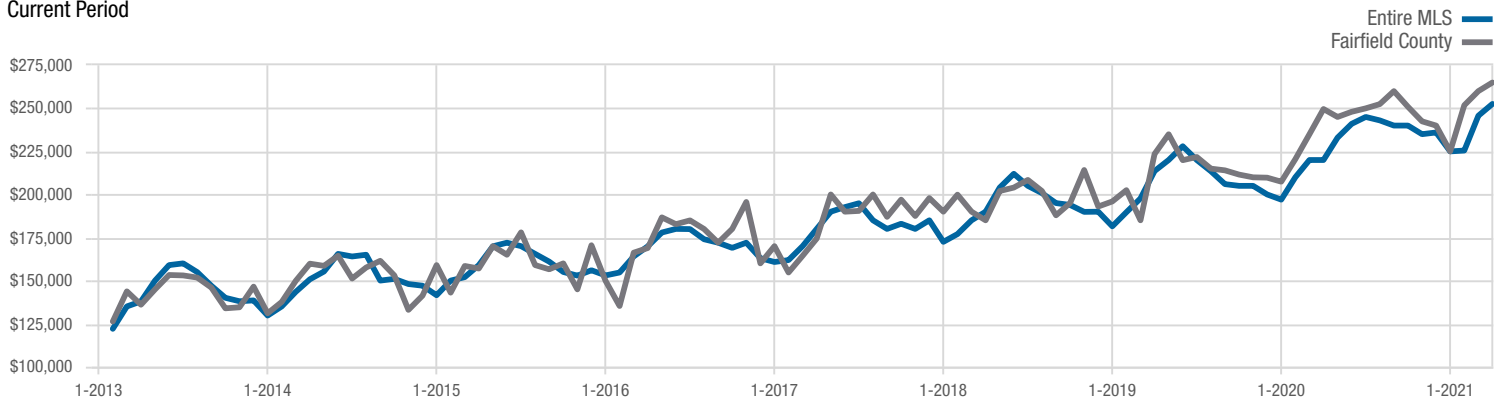
### In Contracts

■ 2020 ■ 2021



### Median Sales Price

Current Period



Each data point represents the median sales price in a given month.

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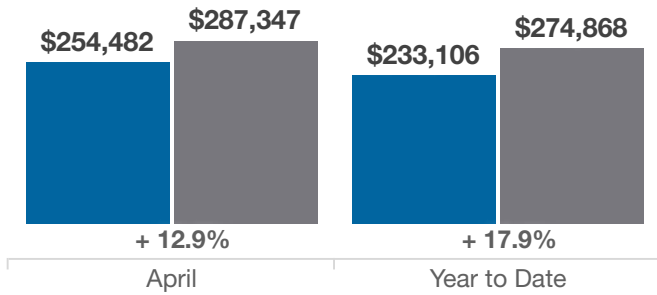
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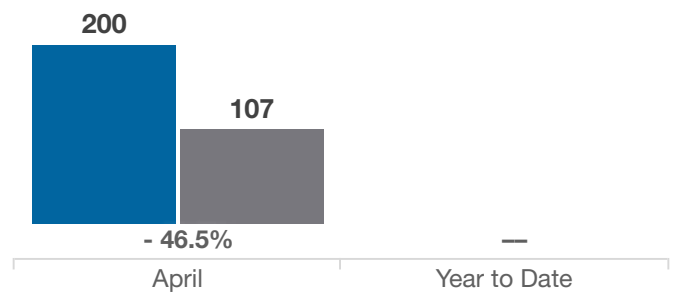
### Average Sales Price

■ 2020 ■ 2021



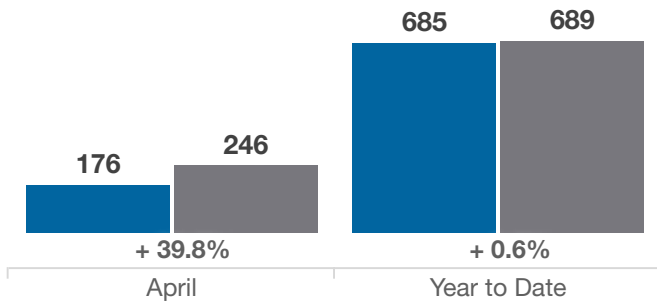
### Inventory of Homes for Sale

■ 2020 ■ 2021



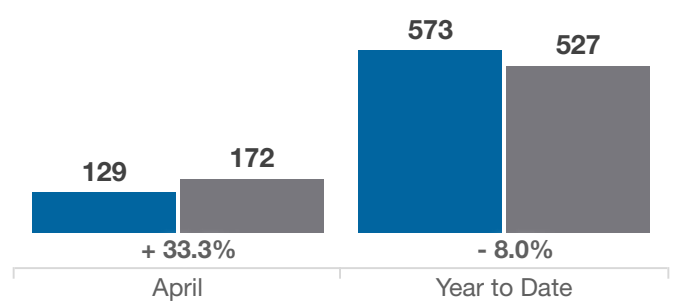
### New Listings

■ 2020 ■ 2021



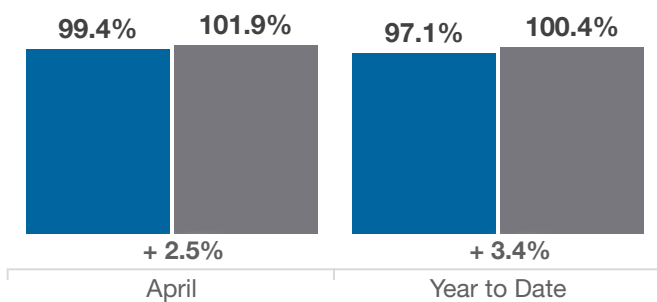
### Single Family Sales

■ 2020 ■ 2021



### Pct. Of Orig. List Price Received

■ 2020 ■ 2021



### Condo Sales

■ 2020 ■ 2021

